

客户来源：

阿里巴巴 RFQ，名额报完，想知道客户的邮箱：

 Quantity Required

5 Pieces



Detailed Description

Hello, I am in need of prototype parts, 10 sample pieces. Material ALu 7075-T6 Double sided macnining. Polishing, anodizing. Contact me for further detaisl. Thank you, Marko

Buyer profile >

Quotation History

Availability: 0 >



Marko Carevic

  HR



加好友



信息



更多

公司

Shovel >



当地时间 2016-01-07 12:05



对方已开启隐私设置

[Click to deauthorize](#)

客户的名字： Marko Carevic

公司名： Shovel

用 google 搜索，很容易得出结果如下：

marko carevic shovel email

All Images News Videos Shopping More Search tools

About 133 results (0.71 seconds)

Marko Carevic - LinkedIn
<https://hr.linkedin.com/pub/dir/Marko/Carević>
View the profiles of professionals named Marko Carević on LinkedIn. ... Current, Owner at Shovel, CAD Designer at Shovel, CNC designer, CNC operator, ...
Missing: email

marko carevic | LinkedIn
<https://hr.linkedin.com/pub/marko-carevic/99/428/243>
CAD Designer at Shovel - Shovel
View marko carevic's professional profile on LinkedIn. LinkedIn is the world's ... CAD designer for all products that come from Shovel factory. My specialty is to ...
Missing: email

shovel.bike - domainIQ
www.domainiq.com/domain?shovel.bike
shovel.bike was registered 277 days ago and is associated with Marko Carevic and markocarevic@gmail.com. 1 related domains identified.

Shovel: Startup koji je napravio svoj CNC stroj da bi ...
www.netokracija.com/shovel-marko-carevic-99875 ▾ Translate this page
Mar 12, 2015 - Shovel je na nedavno održanom akceleratorском poduzetničkom kampu u Osijeku osvojio najveći ... "Zovem se Marko Carević, dolazim iz Đakova i inženjer sam elektrotehnike. Tvoja e-mail adresa neće biti objavljena.

Shovel - Timeline Photos | Facebook
<https://www.facebook.com/shovelbicycleparts/.../1567...> ▾ Translate this page
Shovel is winner of Acceleration Boot Camp Osijek!! ... Email or Phone, Password. Keep me logged in. Forgot your password? ... Karlo Konig, Marko Carević and

Marko Carevic Profiles | Facebook
<https://www.facebook.com/public/Marko-Carevic> ▾
View the profiles of people named Marko Carevic on Facebook. ... Email or Phone, Password. Keep me logged in ... Search Results for Marko Carevic. Search ...
Missing: shovel

Marko Carevic - Google+
<https://plus.google.com/110206517514584633002> ▾
Nainoviii Shovel proizvod 29 grama twenty9. Read moreShow less - Translate Marko

搜索结果已经直接搜到了邮箱，但是不确定客户是不是对应这个邮箱，或者这个出来的人是不是对的

有一点确定的是，该客户是采购机加工件的，而且资料里公司名是 Shovel，所以第一个结果里面，肯定是该人的 LinkedIn

点开第一个 linkedin，如下图结果：

https://hr.linkedin.com/pub/dir/Marko/Carević

LinkedIn

What is LinkedIn? Join Today

Marko Carević profiles

Marko Carević in Croatia

Marko Carevic
Marketing Director at Telenor Banka
Serbia · Banking

View Full Profile

Current Marketing Director at Telenor banka
Past Product Director at Telenor banka, Acting FS Product Director at Telenor Srbija, New Business Development Financial Services Manager at...
Education University of Belgrade
Summary Project and product management, mCommerce, NFC

Marko Carevic
Student at ftmu
Croatia

View Full Profile

Education ftmu

marko carevic
CAD Designer at Shovel
Croatia · Machinery

View Full Profile

Current Owner at Shovel, CAD Designer at Shovel, CNC designer, CNC operator, CAD/CAM designer at Self-employed
Past Software Engineer at Siemens Croatia
Education Elektrotehnički fakultet u Osijeku
Summary I have been designing CNC machine, and CAD designed parts for 4 years now. Especially I like to produce new design bicycle parts.

Marko Carevic
Engineer
Serbia · Civil Engineering

View Full Profile

Current Engineer

该头像肯定就是这个客户了，
然后推测该邮箱是不是正确对应 Marko Carevic，用 google rap 插件试试看吧

1-50 of 1,401

marko carevic

markocarevic@gmail.com
Croatia

CAD Designer at Shovel
Owner at Shovel
CNC designer, CNC operator, CAD/CAM designer at Self-employed

LinkedIn CONNECT

marko is in your third-degree network.
You may know them through:

support | privacy | my profile

rapportive

New Message

markocarevic@gmail.com

Subject

od day! Hope everything goes well with you and your business! This is Lucy from

ectric Co., Ltd. Add: 16B Jiaohang Plaza, Chezhan Road, Wenzhou,

上的Chrome中有新的登录活动 尊敬的Rina，您好！您的 Google 帐户 (rina.metalstamping@gmail.com

we cost two hundred thousand RMB to improve our METAL

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and this is I co

便可以断定搜索出来的邮箱是对的。所以一个邮箱也可以推断，非企业邮箱，没有域名也可以推断

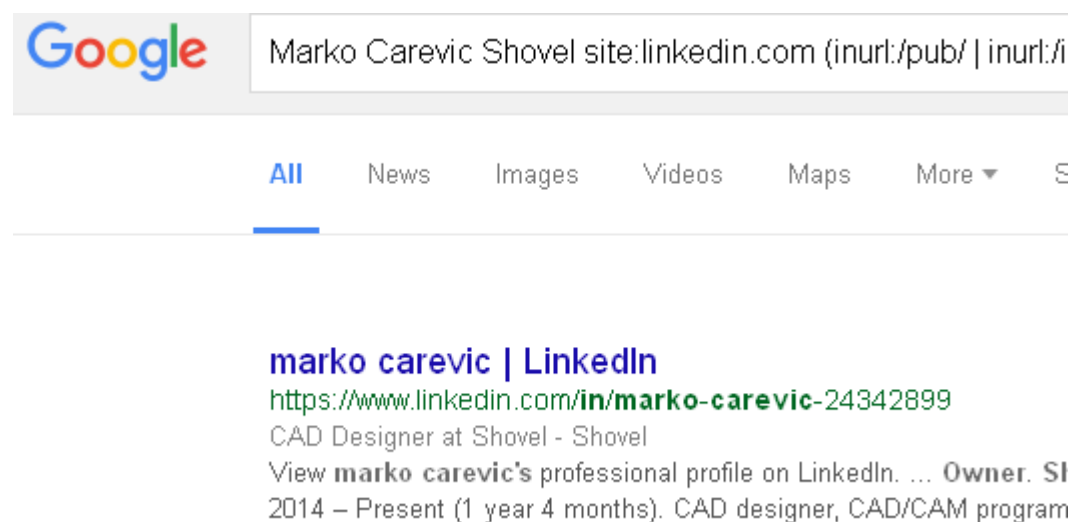
福步点评:

1. 本次分享的最大亮点是把客户的来源扩大到了阿里国际的 RFQ, 结合懒人工具来应用找出买家邮箱。在以前的分享内容里, 我们知道可以使用 google 搜索, 海关数据, 展会参展商名单等等渠道获取潜在买家的线索, 然后再用懒人工具, 邮箱穷举继续挖掘出最新负责人的邮箱。

2. 本次分享里, 作者直接在 google 搜索了, 如果在懒人工具里输入 Marko Carevic Shovel



点上面这个墙内搜, 我们会直接得到这个客户的个人页面, 而不是上面第 3 页里的一群叫 Marko Carevic 的页面, 需要自己去过滤。懒人工具的定制搜索已经过滤了这类页面, 第一个就是。提一下, 作者在第 2 页的搜索里直接找到了邮箱, 如果没有找到可以尝试邮箱穷举来验证。



本贴涉及到的工具链接:

懒人工具 <http://bbs.fobshanghai.com/dig.php>

邮箱穷举 <http://bbs.fobshanghai.com/emailformat/>

RA 插件 <http://bbs.fobshanghai.com/thread-6212050-1-1.html>

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